

# QUARTERLY REPORT PT ANTAM (PERSERO) TBK

For the First Nine Month Period Ended September 30, 2017 ARBN - 087 423 998

Securities Ticker: ASX: ATM, IDX: ANTM







Pomalaa Ferronickel Plant

Pongkor Gold Processing Plant

Tayan Bauxite Mine

#### **HIGHLIGHTS**

Gold was the largest contributor to ANTAM's revenue in the first nine month of 2017 (9M17), amounting to Rp3.84 trillion or 55% from the total 9M17 net sales of Rp6.96 trillion

Production volume of ferronickel in 9M17 reached 15,813 tonnes of nickel contained in ferronickel (TNi), a 10% increase compared to production volume in the first nine month of 2016 (9M16) of 14,393 TNi

During 9M17, ANTAM exported 1,904,747 wmt of low grade nickel ore with export of bauxite ore reached 427,682 wmt

ANTAM Evaluates Its Investment in PT Indonesia Chemical Alumina

ANTAM is Part of the IDX30 Index at the Indonesia Stock Exchange

ANTAM's Gold Is Now Available for Purchase at 205 Post Offices

**ANTAM Wins The Best Overall In Annual Report Award 2016** 

# FOR FURTHER INFORMATION PLEASE CONTACT:

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# **CORPORATE INFORMATION**

# **Board of Commissioners**

Fachrul Razi President Commissioner

Bambang Gatot Ariyono Commissioner Zaelani Commissioner Robert A. Simanjuntak Commissioner

Gumilar Rusliwa Somantri Independent Commissioner Anang Sri Kusuwardono Independent Commissioner

# **Board of Directors**

Arie Prabowo Ariotedjo President Director
Dimas Wikan Pramudhito Finance Director
Sutrisno S. Tatetdagat Development Director
Tatang Hendra Marketing Director
Hari Widjajanto Operations Director

Johan N. B. Nababan Human Capital and Corporate Social

Responsibility Director

### **Share Information**

- ANTAM's market capitalization as at September 30, 2017 was Rp15.38 trillion
- ANTAM's share price on the Indonesia Stock Exchange (IDX) hovered within the range of Rp625-Rp755 per share during July-September 2017
- ANTAM's average share price on the IDX in 9M17 was Rp733 per share
- ANTAM's average share price on the Australian Securities Exchange during in 9M17 was AU\$0.87 per CDI

# **Top 10 Public Shareholders:**

- 1. PT. ASABRI (PERSERO) DAPEN TNI
- 2. BPJS KETENAGAKERJAAN JHT
- 3. PT. TASPEN (PERSERO) THT
- 4. ASURANSI JIWASRAYA
- 5. PT Asuransi Jiwa Adisarana Wanaartha Desk 1
- 6. PT. ASABRI (PERSERO) DAPEN POLRI
- 7. PT. ASABRI (PERSERO) DAPEN
- 8. BPJS KETENAGAKERJAAN JKK
- 9. BBH BOSTON S/A VANGRD EMG MKTS STK INFD
- 10. BPJS KETENAGAKERJAAN BPJS



# **PRODUCTION VOLUME**

Commodity	Unit	3Q16 (Jul - Sep) 2016	9M16 (Jan - Sep) 2016	3Q17 (Jul - Sep) 2017	9M17 (Jan - Sep) 2017
Ferronickel	TNi	6,089	14,393	6,486	15,813
High Grade Nickel Ore	Wmt	463,515	1,107,640	518,691	1,486,682
Low Grade Nickel Ore	Wmt	-	-	1,418,958	2,027,803
Total Nickel Ore	Wmt	463,515	1,107,640	1,937,650	3,514,485
Gold	Kg/oz	527/16,943	1,542/49,577	459/14,757	1,473/47,358
Silver	Kg/oz	4,110/132,140	11,744/377,578	3,423/110,052	9,954/320,029
Bauxite	Wmt	58,759	163,783	248,475	454,984

### **PRODUCTION AND SALES**

In the first nine month of 2017 (9M17), ANTAM's amounting to Rp1.74 trillion or 25% of total net net sales reached Rp6.96 trilion, with gold as the sales in 9M17. Ferronickel sales in 3Q17 largest contributor of ANTAM's revenue, amounted to Rp861 billion. amounting to Rp3.84 trillion or 55% of total 9M17 net sales.

In the third quarter of 2017 (3Q17, July— In 9M17 ANTAM recorded total gold production recorded at Rp3.70 trillion.

# **FERRONICKEL**

6% increase compared to 9M16 sales of 12,095 gold. TNi.

Meanwhile, ferronickel sales in 3Q17 amounted to figure. 6,181 TNi, an increase of 54% compared to 3Q16 sales of 4,003 TNi. The increase of ferronickel sales In 3Q17, ANTAMs gold production amounted to was inline with the Company's strategy to 459 kg (14,757 oz) with gold sales of 3,668 kg generate optimal revenue due to upward trend (117,929 oz), generating Rp2.04 trillion in revenue. of nickel price.

In 9M17, ferronickel sales was the second largest contributor to ANTAM's 9M17 net sales.

#### **GOLD**

September 2017), ANTAM's net sales were volume of 1,473 kg (47,358 oz) from the Pongkor and Cibaliung mines. Meanwhile, ANTAM's gold sales in 9M17 reached 6,966 kg (223,962 oz).

ANTAM continues to increase gold sales through The production volume of ferronickel in 9M17 market expansion. ANTAM recently signed a reached 15,813 TNi, a 10% increase compared to Cooperative Agreement with PT Pos Indonesia 9M16 production of 14,393 TNi. In 9M17, ANTAM (Persero) to use 205 Post Offices throughout posted ferronickel sales volume of 12,816 TNi or a Indonesia as a sales channel and distribution of its

ANTAM's net sales of gold in 9M17 amounted to In 3Q17, ferronickel production volume reached Rp3.84 trillion. Gold was the largest component of 6,486 TNi or a 7% growth compared to 3Q16. ANTAM's 9M17 net sales, contributing 55% of the



#### **NICKEL ORE**

(≤1.7% Ni) export license from the Ministry of Energy and Mineral Resources (MEMR) amounting In 9M17, ANTAM recorded bauxite ore sales to 2.7 million wmt of nickel ore export.

well as being sold to domestic third party smelter volume rose 168% compared to the sales figure and export market, amounted to 3,514,485 wmt of 9M16 of 186,033 wmt. consisting of 1,486,682 wmt of high grade nickel ore and 2,027,803 wmt of low grade nickel ore.

In 9M17, ANTAM recorded total nickel ore sales volume of 2,061,545 wmt in which 156,798 wmt ANTAM's bauxite production in 3Q17 reached was sold to domestic third party smelter and the 248,475 wmt with bauxite sales volume of remaining 1,904,747 wmt was exported.

ANTAM's revenue from nickel ore amounted to Rp956 billion in 9M17.

reached 1,937,650 wmt with sales volume of gold and nickel in 9M17, with total preliminary 1,735,532 wmt, generating Rp561 billion in cost of Rp11.81 billion. In addition to nickel and revenue.

# **BAUXITE**

In addition to nickel ore, ANTAM also obtained export license of 850,000 wmt of bauxite ore from the MFMR.

In 9M17, ANTAM recorded bauxite production of 454,984 wmt, an increase of 178% compared to In 2Q17, ANTAM received low grade nickel ore 9M16 bauxite production of 163,783 wmt.

volume of 498,761 wmt in which 71,079 wmt was used as ore feed to the Tavan Chemical Grade Total production of nickel ore in 9M17, which was Alumina plant whilst the remaining 427,682 wmt used as ore feed for ANTAM's ferronickel plant as was sold to the export market. Bauxite sales

> The 9M17 revenues from the sales of bauxite were recorded at Rp226 billion.

> 370,529 wmt and generated Rp173 billion in revenue.

### **EXPLORATION ACTIVITIES**

In 3Q17, ANTAM's total nickel ore production ANTAM's exploration activities were focused on gold, ANTAM was developing plan and strategy related to bauxite exploration activity with preliminary expenditure of Rp52.32 million.

# **SALES VOLUME**

Commodity	Unit	3Q16 (Jul - Sep) 2016	9M16 (Jan - Sep) 2016	3Q17 (Jul - Sep) 2017	9M17 (Jan - Sep) 2017
Ferronickel	TNi	4,003	12,095	6,181	12,816
High Grade Nickel Ore	Wmt	213,222	631,451	53,212	103,712
Low Grade Nickel Ore	Wmt	-	-	1,682,320	1,957,833
Total Nickel Ore	Wmt	213,222	631,451	1,735,532	2,061,545
Gold	Kg/oz	2,676/86,035	8,068/259,392	3,668/117,929	6,966/223,962
Silver	Kg/oz	4,119/132,429	15,548/499,880	3,717/119,504	9,198/295,723
Bauxite	Wmt	104,708	186,033	370,529	498,761



As an effort to increase the portfolio of gold reserves and resources, in addition to organic exploration activity, ANTAM partnered with Newcrest Mining Ltd. to undertake exploration for gold and copper deposits in several prospective areas in Indonesia. ANTAM also cooperated with the Geological Agency of the MEMR in the research and development of geological exploration technology, especially related to metal mineral resources of gold.

# **GOLD**

In 9M17, ANTAM conducted gold exploration INDONESIA CHEMICAL ALUMINA activities at Pongkor, West Java. In Pongkor, ANTAM conducted core drill analyst, core drill On July 24, 2017, ANTAM announced it was Rp4.81 billion.

# **NICKEL**

conducted in Pomalaa, Southeast Sulawesi. Exploration activities consisted of, among others, Inline with the challenges, ANTAM and SDK were figure preliminary of nickel expenditure in 9M17 reached Rp6.95 billion.

The information in this material that relates to Exploration Results, Mineral Resources or Ore Reserves is based on information compiled by Mr. Bronto Sutopo, who is a Member of The Australasian Institute of Mining and Metallurgy. Mr. Sutopo has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr. Sutopo consents to the inclusion in the material of the matters based on his information in the form and context in which it appears

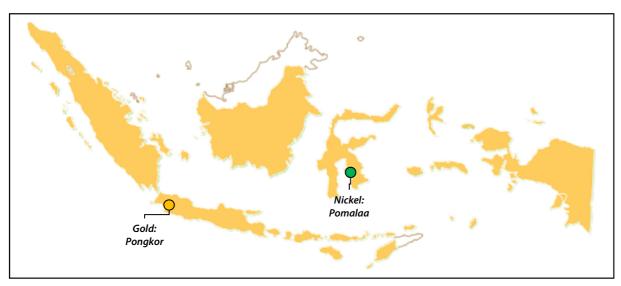
#### **CORPORATE NEWS**

# ANTAM EVALUATES ITS INVESTMENT IN PT

sampling and core drilling. Total preliminary figure evaluating its investment in PT ICA following of gold exploration expenditures in 9M17 reached challenges in operating the Tayan CGA plant. Due to continued challenges in operating the Tayan CGA plant, PT ICA is yet to generate profitability and production level was at below desired level. ANTAM owns 80% of PT ICA and Showa Denko Nickel exploration activities in 9M17 were K.K. (SDK) Japan owns the remaining share of 20%.

geological mapping, core sampling, core logging, in discussion toward restructuring the joint single drilling and grid measurement. Total venture arrangement. Regrettably, both parties exploration were unable to achieve favorable agreements and SDK has elected to cease its partnership with ANTAM in PT ICA. Having said that, SDK conveyed

# ANTAM'S EXPLORATION AREAS IN 9M17





and/or a third party. In addition, SDK also offered Indonesia includes providing sales points, to pursue the possibility for a possible joint sale of payment and distribution of ANTAM's Logam all of PT ICA's shares together with ANTAM to Mulia (LM) gold products at the post offices. third party.

independent advisor commenced a thorough post offices since September 11, 2017. financial, legal and commercial evaluation. ANTAM reiterated that its investment in PT ICA ANTAM WINS THE BEST OVERALL IN ANNUAL was made as part of ANTAM's efforts to support **REPORT AWARD 2016** aspiration for having value added creation and downstream business within the mining sector in On September 20, 2017, ANTAM announced it Indonesia.

# INDONESIA STOCK EXCHANGE

On August 8, 2017 ANTAM announced the A total of 314 companies joined the competition Company had been included as part of the IDX30 with 11 categories at the award. The Annual with the highest liquidity at the IDX.

The inclusion of IDX30 Index assesses share National transaction activity including transaction value, Governance, and the Indonesian Accountant transaction frequency, number of transaction days Association. During previous ARA events, ANTAM and market capitalization. The IDX also assesses received similar awards in 2001, 2004, 2007, 2008, the Company's financial condition, growth 2011, 2012, 2013, and 2014. prospect and factors related to business sustainability for inclusion at the IDX30

# ANTAM'S GOLD IS NOW AVAILABLE FOR **PURCHASE AT 205 POST OFFICES**

On September 11, 2017 ANTAM and PT Pos Indonesia (Persero) (Pos Indonesia) announced the continuation of both companies' strategic cooperation in the gold sales and distribution of ANTAM's precious metal products. During the initial partnership, sales of ANTAM's gold are available for purchase in 109 post offices. Both companies agreed to expand the gold sales distribution channels to 205 post offices in Indonesia.

its interest in offering its share in PT ICA to ANTAM The partnership between ANTAM and Pos

Customers can order the LM gold products Following SDK's decision, ANTAM and its weighing from 0.5 grams up to 50 grams at 205

received the Best Overall at the Annual Report Award (ARA) 2016. ANTAM also ranked first in the **ANTAM IS PART OF THE IDX30 INDEX AT THE** Listed Non-Finance State Owned Enterprises category.

Index at the Indonesia Stock Exchange (IDX) for Report Award 2016 was a collaborative effort the trading period of August 2017 until January between the Financial Services Authority, the 2018. The IDX30 Index comprises of 30 companies Ministry of State Owned Enterprises, the Directorate General of Taxation—the Ministry of Finance, the Indonesia Stock Exchange, the Committee of Good

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