

QUARTERLY REPORT PT ANTAM (PERSERO) TBK

For the Nine Month Period Ended September 30, 2016 ARBN - 087 423 998

Securities Ticker: ASX: ATM, IDX: ANTM







Pomalaa Ferronickel Plant

Pongkor Gold Plant

Tayan CGA Plant

HIGHLIGHTS

Gold was the largest contributor of ANTAM's revenue in the first nine months of 2016 (9M16), amounting to Rp4.36 trillion or 68% from the total unaudited net sales of Rp6.45 trillion.

The production volume of ferronickel reached 14,393 tonnes of nickel contained in ferronickel (TNi) or a 12% increase compared to the same period of 12,838 TNi in 2015 (9M15)

ANTAM receives Corporate Image Awards 2016 and Social Business Innovation Award and Green CEO Awards 2016

ANTAM appoints an unincorporated consortium of Kawasaki Heavy Industries, Ltd. (KHI) and PT Wijaya Karya (Persero) Tbk (WIKA) as the turnkey Engineering, Procurement and Construction (EPC) contractor of the Haltim Ferronickel Plant Development Project

ANTAM Launches LM Jewellery Products

FOR FURTHER INFORMATION PLEASE CONTACT:

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CORPORATE INFORMATION

Board of Commissioners

President Commissioner Fachrul Razi Zaelani Commissioner Bambang Gatot Ariyono Commissioner Robert A. Simanjuntak Commissioner

Independent Commissioner Laode M. Kamaluddin Hikmahanto Juwana Independent Commissioner

Board of Directors

Tedy Badrujaman President Director Agus Zamzam Jamaluddin Operations Director Dimas Wikan Pramudhito Finance Director Johan N. B. Nababan **Development Director** Hari Widjajanto Marketing Director I Made Surata

Human Capital and Corporate Social

Responsibility Director

Share Information

- ANTAM's market capitalization as at September 30, 2016 was Rp19.71 trillion.
- ANTAM's share price on the Indonesia Stock Exchange (IDX) hovered within the range of Rp620-Rp840 per share during July-September 2016.
- ANTAM's average share price on the IDX during July-September 2016 was Rp751 per share.
- ANTAM's average share price on the Australian Securities Exchange (ASX) during July-September 2016 was AU\$1.25 per CDI.

The Top 10 Public Shareholders:

- 1. PT. ASABRI (PERSERO)
- 2. BPJS KETENAGAKERJAAN JHT
- 3. PT. TASPEN (PERSERO) THT
- 4. PT Asuransi Jiwa Adisarana Wanaartha Desk 2
- 5. BPJS KETENAGAKERJAAN JKK
- 6. PT ASABRI (PERSERO) DAPEN TNI
- 7. CITIBANK NEW YORK S/A DIMENSIONAL EMERGING MARKETS VALUE FUND
- 8. BBH BOSTON S/A VANGRD EMG MKTS STK INFD
- 9. BPJS KETENAGAKERJAAN BPJS
- 10. PT ASABRI (PERSERO) DAPEN POLRI



PRODUCTION VOLUME

		3Q15	9M15	3Q16	9M16
Commodity	Unit	(Jul-Sept)	(Jan-Sept)	(Jul-Sept)	(Jan-Sept)
		2015	2015	2016	2016
Ferronickel	TNi	3,396	12,838	6,089	14,393
High Grade Nickel Ore	Wmt	-	432,471	463,515	1,107,640
Low Grade Nickel Ore	Wmt	-	-	1	-
Total Nickel Ore	Wmt	-	432,471	463,515	1,107,640
Gold	Kg/oz	578/18,583	1,684/54,142	527/16,943	1,542/49,576
Silver	Kg/oz	4,754/152,845	13,138/422,397	4,110/132,140	11,743/377,546
Bauxite	Wmt	63,046	172,445	58,759	163,783
Coal	Ton	157,305	450,455	-	-
Alumina	Ton	28,187	51,587	29,372	67,687

PRODUCTION AND SALES

During the first nine months of 2016 (9M16), ANTAM's unaudited net sales were recorded at Ferronickel sales volume in 9M16 was the second amounted at Rp4.36 trillion or 68% of total unaudited net sales in 9M16. unaudited net sales.

grew by 91% to Rp2.28 trillion compared to the Rp214.31 billion. third quarter of 2015 (3Q15) of Rp1.19 trillion.

FERRONICKEL

the production volume in 9M15 of 12,838 TNi. (259,392 oz). Meanwhile sales volume of ferronickel in 9M16 reached 12,095 TNi. The production increase was In 3Q16, ANTAM's gold production volume FeNi II smelter in May 2016.

In 3Q16, ANTAM's production volume on ANTAM seeks to optimise gold sales inline with compared to the production volume in the same developing export market innovation such as production volume, in 3Q16 sales volume of Middle East and East Asia markets. ANTAM also

ferronickel grew by 92% to 4,003 TNi compared to 3015.

Rp6.45 trillion, where the largest contributor of largest contributor to ANTAM's unaudited sales ANTAM's revenue came from gold sales which and amounted to Rp1.49 trillion or 23% of total

Meanwhile in 3Q16, ANTAM's unaudited sales of During the third quarter of 2016 (3Q16, July- ferronickel reached Rp544.48 billion, a 154% September 2016), ANTAM's unaudited net sales significant increase compared to 3Q15 of

GOLD

In 9M16 ANTAM recorded total gold production The production volume of ferronickel in 9M16 volume of 1,542 kg (49,576 oz) from the Pongkor reached 14,393 tonnes of nickel contained in and Cibaliung mines. Meanwhile ANTAM's gold ferronickel (TNi), an increase of 12% compared to sales for the 9M16 period amounted to 8,068 kg

due to completion of the transformer repair of the reached 527 kg (16,943 oz) with sales volume grew by 62% to 2,676 kg (86,035 oz).

ferronickel amounted 6,089 TNi, a 79% increase the rising trend of commodity prices by period last year of 3,396 TNi. Inline with the rise of through the Free Trade Agreement with ASEAN,



launches gold jewellery products which were In 9M16, ANTAM's nickel ore sales volume products were launched on September 26, 2016. domestic third party smelters.

combined with the batik motif gold. The jewellery reached 631,451 wmt which was sold to

ANTAM also assesses several promising gold In 3Q16, ANTAM's nickel ore production volume and develop gold export market. Several 213,222 wmt. promising markets include Malaysia, Singapore, United Arab Emirates and several African ANTAM's unaudited revenue from nickel ore sales ANTAM's main gold export market in 2015.

export market to increase the company's revenue reached 463,515 wmt with sales volume of

ANTAM's unaudited revenue from gold sales in **BAUXITE** 9M16 amounted to Rp4.36 trillion. Gold was the largest component of ANTAM's unaudited net In 9M16, ANTAM recorded bauxite production trillion.

countries. The assessment follows the challenges in 9M16 amounted to Rp248.39 billion. of continuing gold export to India which was Meanwhile in 3Q16 unaudited sales of nickel ore reached Rp89.45 billion.

NICKEL ORE

which was used as ore feed for ANTAM's last year of 60,682 wmt. ferronickel smelter as well as being sold for domestic third party smelter, amounted to In 9M16 ANTAM's unaudited revenue from 1,107,640 wmt. The production volume surged bauxite sales amounted 432,471 wmt. ANTAM's nickel ore production reached Rp37.13 billion. originated from the Pakal Island & Pomalaa nickel mines.

sales in 9M16 with 68% contribution. Meanwhile volume of 163,783 wmt with sales of 186,033 in 3Q16 unaudited sales of gold reached Rp1.52 wmt. In 9M16 bauxite sales increased 15% compared 9M15 sales of 161,486 wmt.

In 3Q16, ANTAM's bauxite production volume reached 58,759 wmt with bauxite sales volume of The production volume of nickel ore in 9M16, 104,708 wmt or grew by 73% compared to sales

Rp66.65 significantly by 156% compared to 9M15 to Meanwhile in 3Q16, unaudited sales of bauxite

SALES VOLUME

Commodity	Unit	3Q15 (Jul-Sept) 2015	9M15 (Jan-Sept) 2015	3Q16 (Jul-Sept) 2016	9M16 (Jan-Sept) 2016
Ferronickel	TNi	2,081	13,388	4,003	12,095
High Grade Nickel Ore	Wmt	-	1	213,222	631,451
Low Grade Nickel Ore	Wmt	-	1	1	1
Total Nickel Ore	Wmt	-	-	213,222	631,451
Gold	Kg/oz	1,652/53,113	12,648/406,643	2,676/86,035	8,068/259,392
Silver	Kg/oz	2,465/79,252	9,964/320,318	4,199/132,429	15,548/499,880
Bauxite	Wmt	60,682	161,486	104,708	186,033
Coal	Ton	89,543	395,565	56,510	171,697
Alumina	Ton	17,894	37,943	17,970	52,078



COAL

Through its subsidiary, PT Indonesia Coal Handak and Ciurug. The preliminary cost for gold Resources (PT ICR), in 9M16 ANTAM generated exploration during 9M16 was Rp5.54 billion. coal sales of 171,697 tons.

In 9M16 ANTAM's unaudited revenue from coal sales were recorded at Rp87.97 billion. Meanwhile Nickel exploration activities were conducted in billion.

ALUMINA

Alumina produced 67,687 tons of CGA with total CGA sales volume of 52,078 tons. During 3Q16, PT ICA produced 29,372 tons of CGA with total CGA sales reaching 17,970 tons.

EXPLORATION ACTIVITIES

gold and nickel in 9M16, with total preliminary cost of Rp10.95 billion

GOLD

In 9M16, ANTAM conducted gold exploration activities in Pongkor, West Java. In Pongkor, ANTAM conducted core drill analysis, core drill

sampling, core drilling, core sampling dan core logging. Drilling activities conducted in Gudang

NICKEL

in 3Q16, unaudited sales of coal reached Rp35.17 Pomalaa, Southeast Sulawesi. Exploration activities consisted of, among others, geological mapping, surface sampling, core sampling, core logging, petrography sampling, single drilling and grid measurement. The preliminary cost for nickel In 9M16, ANTAM through PT Indonesia Chemical exploration during 9M16 was Rp5.41 billion.

The information in this report that relates to Exploration Results, Mineral Resources or Ore Reserves is based on information compiled by Mr. Trenagono Sutioso, who is a Member of The Australasian Institute of Minina and Metallurgy. Mr. Trenggono Sutioso is a full-time employee of the company. Mr. Trenggono Sutioso has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results. Mineral Resources and Ore Reserves'. Mr. Trenggono Sutioso consents to the ANTAM's exploration activities were focused on inclusion in the report of the matters based on his information in the form and context in which it appears.

ANTAM'S EXPLORATION AREAS IN 9M16





CORPORATE NEWS

ANTAM **RECEIVES CORPORATE IMAGE AWARDS 2016**

On July 1, 2016 ANTAM announced the company received the 2016 Corporate Image Awards in the Mineral Mining category.

Corporate Image Index (CII) of 2,045, the highest score in the Mineral Mining category. ANTAM has Province. received similar award for five consecutive years. The award was organized by Tempo Magazine The SMN program entered its second year of and Frontier Consulting.

INVESTOR DAY AND INVESTOR DAY 2016

Day and Investor Day 2016 which were held by exchange. the Indonesia Stock Exchange.

During both events, ANTAM showcased the SURABAYA DURING INVESTOR DAY 2016 company's strategy, performance and business ANTAM met leading institutional investors from company expose by holding a press conference with the which were previously held in Jakarta. media.

ANTAM EVALUATES NEW GOLD EXPORT HOLDING **MARKET TO INCREASE SALES**

On August 3, 2016, ANTAM announced the On August 23, 2016, ANTAM announced the 2015.

20 STUDENTS OF WEST KALIMANTAN GOES **TO MALUKU IN SMN 2016**

On 9 August, 2016, ANTAM announced the company with PT PP (Persero) Tbk (PTPP) and PT Perkebunan Nusantara XIII (Persero) (PTPN XIII) participating in "The State-Owned Enterprises (SOE) For The Nation-2016 Indonesia Recognition by Students Program (SMN 2016)." In the Mineral Mining category, ANTAM scored a The program invited 20 best students from the West Kalimantan Province to visit the Maluku

implementation. The program was conducted by SOEs in 34 provinces throughout Indonesia. ANTAM PARTICIPATES IN THE INSTITUTIONAL During the first year, ANTAM participated in the Southeast Sulawesi region. The SMN Program is initiated by the Ministry of SOE and all SOEs to On August 1 and 4, 2016, ANTAM announced the develop a spirit of national pride and patriotism of company participated in the Institutional Investor the students through information and cultural

ANTAM MEETS PUBLIC **INVESTORS** IN

outlook. During the Institutional Investor Day, On August 18, 2016, ANTAM announced the delivered its latest pension funds, insurance companies, securities performance and outlook to public investors analysts as well as foreign and local fund during Investor Day 2016 in Surabaya which was managers. Meanwhile during the Investor Day held by the Indonesia Stock Exchange. The 2016, ANTAM met retail investors. As part of both Investor Day 2016 in Surabaya follows the events, ANTAM also conducted its annual public Institutional Investor Day and Investor Day 2016

ANTAM WELCOMES THE CREATION OF **COMPANY FOR** MINING STATE-OWNED ENTERPRISES

company was evaluating several promising gold company welcomed the Government's initiative export markets to increase the Company's in creating the Holding Company for Mining revenue. Several promising markets include State-Owned Enterprises (SOE). The initiative is Malaysia, Singapore, United Arab Emirates and part of the Government's efforts to strengthen the several African countries. The evaluation followed position of Indonesia's Mining SOE. The initiative the challenges of continuing gold export to India calls for the inclusion of ANTAM as part of which was ANTAM's main gold export market in Indonesia's Mining Holding SOE, which also includes PT Bukit Asam (Persero) Tbk (PTBA), PT



Aluminium (Persero) (INALUM) and the 9.36% SALES Government's stake in PT Freeport Indonesia PROFITABILITY (PTFI). As the Government aims for an immediate, more optimum and controllable creation of a On August 29, 2016, ANTAM announced that in the Government's 100% ownership of INALUM.

The creation of Mining Holding SOE is expected competitiveness and transformation into a major nickel smelters. global mining company.

SOCIAL ANTAM RECEIVES INNOVATION AWARD AND GREEN CEO INSTITUTION **AWARDS 2016**

On August 25, 2016, ANTAM announced the category in Biodiversity Program. As well, Fund Management Institution (LPDP) received the Best Green CEO 2016 award.

Award 2016 and Green CEO 2016 was conducted LPDP's President Director Eko Prasetyo. by Warta Ekonomi Intelligence Unit through environmental management and environmental and social sustainability.

recognition of entities and individuals in support LPDP scholarship candidates. of corporate social programs which create green business.

Timah (Persero) Tbk (TINS), PT Indonesia Asahan ANTAM CONDUCTS DOMESTIC NICKEL ORE TO **ENHANCE** REVENUE AND

Mining Holding SOE, initially the Government will line with the development of national smelter assign INALUM as the Mining Holding SOE given industries and domestic demand growth for nickel ore, the Company commenced nickel ore sales to domestic third party nickel smelters.

to increasing the mineral & coal reserves and ANTAM's total reserves and resources of nickel is resources profile, both from exploration and able to support the Company's business acquisition, supporting the domestic coal and development plan and sustain long term mineral downstream program as well as initiating operations. As well, ANTAM's vast nickel reserves a national mining company with global and resources can meet demand from domestic

ANTAM FORMS COOPERATION WITH THE **BUSINESS EDUCATION FUND** MANAGEMENT IN **DEVELOPING** HUMAN RESOURCES CAPABILITY OF EMPLOYEE AND **COMMUNITY**

company received the Social Business Innovation On August 31, 2016, ANTAM announced the Company 2016 in the Metal and Mineral Mining company formed cooperation with the Education ANTAM's President Director Tedy Badrujaman developing human resources capability. The cooperation was marked by the signing of a Memorandum of Understanding The assessment of the Social Business Innovation ANTAM's President Director Tedy Badrujaman and

research of social business innovation to entities The signing of the MoU represents ANTAM's that comply with government regulations on commitment in the development of human the resources, notably to the local communities in the implementation of CSR programs. The assessment surrounding operational areas as well as ANTAM's also evaluates CEOs with high concern for employees through the scholarship offer by LPDP. The MoU also signifies ANTAM's corporate social responsibility program in the education sector. The Social Business Innovation Award 2016 was ANTAM and LPDP also sign an agreement in organized by Warta Ekonomi Magazine in providing language training programs for the

environment, proper education, social balance, The program is an evidence of ANTAM's effort to small enterprises partnership and sustainable increase the access of education to the communities surrounding the operation areas and is expected to increase the success level for LPDP scholarship candidates.

PMK.08/2016 ON GOLD INVESTMENT

investment in gold bars/bullion with 99.99% power plant with a capacity of 80 MW. purity, produced in Indonesia and accredited and cert fied by Indonesia National Standard and/or ANTAM London Bullion Market Association (LBMA). Under INSTITUTIONAL INVESTORS IN SINGAPORE the PMK, ANTAM's gold bar falls into one of allowable investment forms. Currently ANTAM is On September 16, 2016, ANTAM announced the gold certification.

ANTAM PARTICIPATES IN THE ANIMALS roadshow. PROTECTION CONSERVATION PROGRAM

On September 13, 2016, ANTAM announced the flora and fauna heritage.

ANTAM APPOINTS EPC CONTRACTOR OF December 2015. HALTIM FERRONICKEL PLANT DEVELOPMENT **PROJECT**

company selected the (KHI) and PT Wijaya Karya (Persero) Tbk (WIKA) as investment and accessory. the turnkey EPC (Engineering, Procurement and Construction) contractor of Haltim Ferronickel Plant Development Project (P3FH) Phase 1 Line 1 with a contract value of Rp3.42 trillion.

P3FH is one of the ANTAM's strategic projects which aims to increase added value of ANTAM's nickel deposit through processing of nickel ore into ferronickel. P3FH Project Phase 1 Line 1 will

ANTAM WELCOMES THE PUBLICATION OF THE have a production capacity of 13,500 TNi. Haltim FINANCE MINISTER REGULATION NO. 122/ Ferronickel Plant will be supported by the main production facilities of Rotary Dryer with a capacity of 170 tons per hour, Rotary Kiln with a On September 1, 2016, ANTAM announced the capacity of 165 tons per hour, Electric Smelting company welcomed the publication of the Fi- Furnace with a capacity of 60 MW and other nance Minister Regulation (PMK) No. 122/ supporting equipments. In relation to the PMK.08/2016 on Investment of Repatriated Funds electricity supply of the Haltim ferronickel plant, in related to Tax Amnesty in Non-Financial Market. January 2016 ANTAM and PT Bukit Asam (Persero) PMK No. 122 outlines the allowable investment Tbk (PTBA) signed a Memorandum of forms for the non financial market, including Understanding related to the development of

MEETS LEADING FOREIGN

the sole gold producer in Indonesia with LBMA company met leading institutional investors in Singapore. The company presented its latest strategy, performance and outlook during the

ANTAM LAUNCHES LM JEWELLERY PRODUCTS

company through the Precious Metal Processing On September 26, 2016, ANTAM through its and Refinery Business Unit (UBPP LM) participated Precious Metal Processing and Refinery Business in the animal protection conservation program in Unit (UBPP LM) announced the launch of its LM cooperation with the conservation agency, Taman jewellery products. The products are available in Safari Indonesia (TSI) Cisarua. In 2016, ANTAM necklaces and bezels. During the event ANTAM adopted orangutan named Silvio, after adopting a launched four line of product series: Solidus with baby elephant in 2015 named Goldy. The Kawung batik bezel, Norita with Mega Mendung program is part of the company's participation in batik bezel, Magnus with Parang Barong batik the effort to preserve the biodiversity of national bezel and Adorare series with Sido Mukti batik bezel. The LM jewellery products compliment the batik motif gold bars which were launched since

The LM necklaces and bezels have a 75% gold purity with certification from the LBMA. The On September 15, 2016, ANTAM announced the certificate ensures the purity and weight of each unincorporated product. With a unique and beautiful impression, consortium of Kawasaki Heavy Industries, Ltd. The LM jewellery products are suitable for both

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