# QUARTERLY REPORT PT ANTAM (PERSERO) TBK



For the Three Month Period Ended December 31, 2014 ARBN - 087 423 998 Securities Ticker: ASX: ATM, IDX: ANTM



Pomalaa Ferronickel Plant

Pongkor Gold Mine

Tayan CGA Project

### HIGHLIGHTS

Ferronickel sales volume in 2014 (FY14) was recorded at 19,748 tons of nickel contained in ferronickel (TNi), 37% higher compared to the same period in 2013 (FY13) of 14,441 TNi

Gold sales in FY14 rose 6% over 2013 sales to 9,978 kg (320,800 oz)

Gold was the largest contributor to ANTAM's unaudited revenue in FY14, amounting to Rp4.93 trillion or 52% of the total net sales of Rp9.46 trillion

# FOR FURTHER INFORMATION PLEASE CONTACT: Tri Hartono (Corporate Secretary) Tel : (6221) 789 1234 Fax : (6221) 781 2822 Email : corsec@antam.com

# **CORPORATE INFORMATION**

#### **Board of Commissioners**

R. Sukhyar Zaelani Velix Vernando Wanggai Robert Simanjuntak Laode M. Kamaluddin Hikmahanto Juwana President Commissioner Commissioner Commissioner Independent Commissioner Independent Commissioner

### **Board of Directors**

Tato Miraza Djaja M. Tambunan Tedy Badrujaman Hendra Santika Hari Widjajanto I Made Surata President Director Finance Director Operations Director Development Director Human Resources Director General Affairs and CSR Director

### **Shares Information**

- ANTAM's market capitalization as at December 31, 2014 was Rp10.2 trillion
- ANTAM's share prices on the Indonesia Stock Exchange (IDX) hovered within the range of Rp920-Rp1,095 per share during October-December 2014
- ANTAM's average share price on the IDX during October-December 2014 was Rp976 per share
- ANTAM's average share price on the Australian Securities Exchange during October-December 2014 was AU\$1.10 per CDI

# Top 10 Public Shareholders:

- PT PRUDENTIAL LIFE ASSURANCE-REF
- · BPJS KETENAGAKERJAAN-JHT
- · PT TASPEN (PERSERO) THT
- · CITIBANK NEW YORK S/A DIMENSIONAL EMERGI
- BPJS KETENAGAKERJAAN JKK
- · BANQUE PICTET AND CIE SA
- · BBH BOSTON S/A VANGRD EMG MKTS STK INFD
- BPJS KETENAGAKERJAAN BPJS
- · CITIBANK NEW YORK S/A EMERGING MARKETS C
- · CITIBANK NEW YORK S/A EMERGING MARKETS S



#### **PRODUCTION VOLUME**

| Commodity             | Unit  | 4Q<br>(Oct-Dec)<br>2013 | FY13           | 4Q<br>(Oct-Dec)<br>2014 | FY14           |
|-----------------------|-------|-------------------------|----------------|-------------------------|----------------|
| Ferronickel           | TNi   | 3,956                   | 18,249         | 5,141                   | 16,851         |
| High Grade Nickel Ore | Wmt   | 2,280,599               | 8,495,415      | 380,072                 | 1,142,814      |
| Low Grade Nickel Ore  | Wmt   | 643,894                 | 3,025,797      | -                       | -              |
| Total Nickel Ore      | Wmt   | 2,924,493               | 11,521,212     | 380,072                 | 1,142,814      |
| Gold                  | Kg/oz | 710/22,827              | 2,562/82,370   | 583/18,744              | 2,335/75,072   |
| Silver                | Kg/oz | 5,992/192,647           | 19,709/633,659 | 4,267/137,187           | 17,777/571,544 |
| Bauxite               | Wmt   | 366,646                 | 570,721        | 23,020                  | 267,292        |
| Coal                  | Ton   | 184,690                 | 424,573        | 87,055                  | 464,002        |

#### **PRODUCTION AND SALES**

In 2014 (FY14), ANTAM's unaudited net sales was recorded at Rp9.46 trillion, or down 16% The unaudited revenue from the sales of compared to 2013 (FY13) in line with the ebb ferronickel in FY14 grew by 93% to Rp4 trillion in the selling prices of the company's main compared to 2013 due to higher sales volume commodities of nickel and gold, and the and a 23% increase in the average selling government's mineral ore export ban policy. prices of ferronickel to US\$7.74 per pound.

or amounting to Rp4.93 trillion.

In the fourth guarter of 2014 (4Q14), ANTAM trillion, 47% higher compared to 2013.

#### **FERRONICKEL**

The production volume of ferronickel in FY14 US\$7.44 per pound. showed an 8% decline to 16,851 tons of nickel contained in ferronickel (TNi), in line with the NICKEL ORE implementation of the ore blendina which occurred optimization beginning of 2014. During this period, Government's ore export ANTAM used the ore feed from its mine in beginning on January 12, 2014, ANTAM's Pakal Island which called for some nickel ore production volume in FY14 abated adjustments at its ferronickel smelters, to 1,142,814 wmt, or 90% lower than FY13. resulting in a lower production level.

The ferronickel sales in FY14 amounted to 19,748 TNI, 37% higher than FY13.

Gold made up the largest share of FY14 The ferronickel production volume in 4Q14 of unaudited net sales with a 52% contribution 5,141 TNi was 30% higher compared to 4Q13. The 4Q14 sales of ferronickel was recorded at 6,925 TNi, 133% higher than 4QQ13.

recorded an unaudited revenue of Rp3.65 The unaudited net sales of ferronickel in 4Q14 increased by 295% compared to the same period in 2013 to Rp1.39 trillion in line with higher sales volume and a 66% increase in the average selling prices of ferronickel in 4Q14 to

in the In line with the implementation of the ban policv The bulk of the nickel ore production was



used toward the smelting of ferronickel.

Due to the ban, ANTAM's FY14 sales volume than FY13. of nickel ore showed a 98% decline to 215,400 wmt compared to FY13.

Correspondingly, the company's unaudited sales of the commodity in FY14 by 5% to net sales of nickel ore in FY14 was recorded at Rp4.93 trillion. Rp89 billion, 98% lower than the FY13 sales achievement.

declined by 87% to 380,072 wmt due to the 154% to 4,458 kg (143,328 oz). In 4Q14, Government's ore ban. ANTAM did not make unaudited revenue from gold was 149% any sales from nickel ore in 4Q14 to comply higher over the same period of 2013 to with the regulations.

Meanwhile, the sales volume of gold in FY14 reached 9,978 kg (320,800 oz) or 6% higher

The increase in the sales volume of gold raised ANTAM's unaudited revenue from the

The 4Q14 gold production volume was 18% lower than 4Q13 to 583 kg (18,744 oz) while The 4Q14 production volume of nickel ore the sales volume of gold in the period rose by Rp2.13 billion.

### GOLD

decline compared to FY13. The ebb in gold the period was recorded at Rp20 billion. production was mainly attributed to the lower grade of the ores extracted at the two mines.

#### BAUXITE

ANTAM's production volume of gold, which was ANTAM's FY14 bauxite production reached sourced from the Pongkor and Cibaliung mines, was 267,292 wmt with a sales volume of 60,898 recorded at 2,335 kg (75,072 oz) in FY14 or a 9% wmt. The unaudited net sales of bauxite in

| Commodity             | Unit  | Kuartal IV<br>(Oct-Des)<br>2013 | FY13           | Kuartal IV<br>(Oct-Des)<br>2014 | FY14           |
|-----------------------|-------|---------------------------------|----------------|---------------------------------|----------------|
| Ferronickel           | TNi   | 2,974                           | 14,441         | 6,925                           | 19,748         |
| High Grade Nickel Ore | Wmt   | 1,948,426                       | 6,460,898      | -                               | 104,350        |
| Low Grade Nickel Ore  | Wmt   | 932,988                         | 3,250,183      | -                               | 111,050        |
| Total Nickel Ore      | Wmt   | 2,881,414                       | 9,711,081      | -                               | 215,400        |
| Gold                  | Kg/oz | 1,756/56,457                    | 9,391/301,927  | 4,458/143,328                   | 9,978/320,800  |
| Silver                | Kg/oz | 7,091/227,981                   | 19,940/641,086 | 6,044/194,319                   | 20,545/660,537 |
| Bauxite               | Wmt   | 58,189                          | 167,229        | 29,719                          | 60,898         |
| Coal                  | Ton   | 81,267                          | 304,526        | 178,735                         | 652,413        |

#### SALES VOLUME



# COAL

Through its subsidiary, PT Indonesia Coal the vein system. The exploration activities Resources, ANTAM posted a coal production included semi detailed geological mapping; result of 464,002 tons and recorded a coal detailed geological mapping; trenching; sales of 652,413 tons of coal with an sampling; mineral sampling; petrography; soil unaudited revenue of Rp179 billion.

# **EXPLORATION ACTIVITIES**

unaudited cost of Rp10.5 billion.

#### GOLD

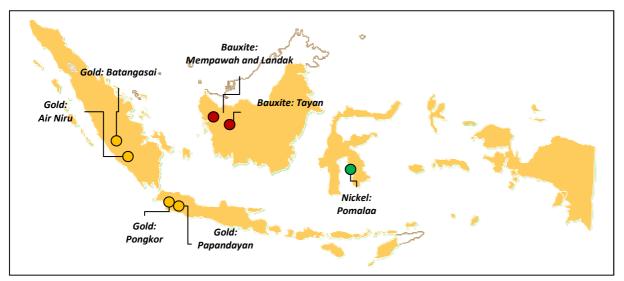
ANTAM carried out gold explorations in Batangasai, Jambi; Air Niru, Bengkulu; as well as Pongkor dan Papandayan, West Java.

The objective of gold explorations in Batang-asai, Jambi was to discover the potentials and localize the mineralization models by conducting detailed geological ground-magnet measurement; mapping: structure and alteration observations.

Gold explorations in Air Niru had an objective to localize the mineralization distribution of and IP geophysics mineragraphy; as well as hand auger measurement.

Gold explorations in Pongkor, West Java ANTAM's exploration activities in FY14 included semi detailed geological mapping; focused on gold, nickel and bauxite with total trenching; rock and core sampling; drill track measurement; and drilling.

> Gold explorations in Papandayan, West Java had an objective to localize the mineralization potential of high sulphidation distribution and the possibility of the development of porphyry system. Exploration activities in Papandayan included detailed geological mapping; trenching; hand auger measurement; test spectral, geological, soil, rock and core samplings; as well as core loggina.



#### ANTAM'S EXPLORATION AREAS IN FY14



#### NICKEL

conducted in Pomalaa, Southeast Sulawesi.

The objective of ANTAM's exploration and activities in Pomalaa, Southeast Sulawesi was transportation; to obtain nickel resources for ore feed at automobile; telecommunication; property ANTAM's Pomalaa ferronickel smelters. In this and consumer goods, etc. region, ANTAM's exploration team conducted single drilling; semi detailed geological ANTAM REMAINED PART OF SRI KEHATI mapping; surface sampling; as well as core **INDEX** sampling and logging; moisture-content, density, petrography, polygon and grid On November 10, 2014, ANTAM announced measurements.

#### BAUXITE

Bauxite exploration activities were conducted in Tayan, Mempawah and Landak, West The inclusion of ANTAM in the SRI KEHATI Kalimantan in FY14.

The information in this report that relates to Exploration Results, Mineral Resources or Ore Reserves is based on information compiled by Mr. Lukman Efendi, who is a Member of The Australasian Institute of Mining and Metallurgy. Mr. Lukman Efendi is a full-time employee of the company. Mr. Lukman Efendi has sufficient experience which is relevant to the style of mineralization and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the 'Australasian Code for

Reporting of Exploration Results, Mineral Resources and Ore Reserves'. Mr. Lukman Efendi consents to the inclusion in the report of the matters based on his information in the form and context in which it appears.

#### **CORPORATE NEWS**

### ANTAM RECEIVED RECOGNITION AS BEST COMPANIES IN CREATING LEADERS

On October 17, 2014, ANTAM announced that the company received recognition as Best On November 25, 2014, ANTAM announced Companies in Creating Leaders in the the launching of its precious metals Summit 2014 event organized by the SWA Safe Gold Management) through its Precious magazine and NBO Indonesia.

ANTAM was among the 12 companies that received the Best Companies in Creating In FY14, nickel exploration activities were Leaders from within 2014 recognition. The winners of this award comprised of domestic large-scale companies from various sectors industries: mining and energy; banking; manufacturing;

that the company remained part of the Sustainable and Responsible Investment Biodiversity Index (SRI KEHATI) for the period from November 2014 to April 2015.

Index reflects that the company pays the utmost care to running its business in relation environmental concerns, business managements, community involvements, human resources, human rights, business behaviours and ways of operation with internationally accepted business ethics.

ANTAM has been part of the the SRI KEHATI Index since the index was first launched by the Indonesian Biodiversity Foundation (KEHATI) and the Indonesia Stock Exchange on June 8, 2009

### ANTAM LAUNCHED GOLD DEPOSITORY SERVICES

Indonesian Leadership and Human Capital depository services, BRANKAS (Planned and Metals Processing and Refinery Business Unit (UBPP LM).



The BRANKAS service offers investors two **ANTAM RECEIVED PROPER AWARDS** layered security in gold investing. Firstly, ANTAM's gold bullions are internationally On December 2, 2014, ANTAM announced certified by the London Bullion Market that the company received the 2014 PROPER Association, and secondly the BRANKAS awards from the Ministry of Environment and service also provides insurance protection Forestry. and 24/7 services access through ANTAM's LM Gold Boutique network.

#### ANTAM RECEIVED INDONESIAN **AWARDS 2014**

On December 1, 2014, ANTAM announced North Maluku Nickel Mining Business Unit, the that the company received the 2014 Precious Metals Processing and Refinery Indonesian CSR Award in the field of Human Business Unit and the Tayan Bauxite Mining Customer: Environment, Riahts: Community Involvement and Development. rating. ANTAM's subsidiary PT Cibaliung ANTAM also received the Best CEO Award at Sumberdaya also received the Blue PROPER the event.

ANTAM's 2014 Indonesian CSR Awards were ANTAM RECEIVED IICD AWARDS the second time to be awarded to ANTAM. The event is held every three years. The Best On December 10, 2014 ANTAM announced CEO recognition was based on the overall the company received the Best State Owned sector/category of the 33 competing Enterprise award at the 6th Indonesian award in the field of Human Rights for its Corporate Governance Conference and Discrimination Prevention on Vulnerable Award. ANTAM received similar awards in Community Groups program; Platinum award 2008, 2009, 2010, 2011 and 2013. in the field of Customer for its Data Protection and Customer Privacy Program; Gold award in **ANTAM** the field of Environment for its Environment **RECOGNITION** Protection Program; Gold award in the field of Customer for its Customer Satisfaction On December 10, 2014, ANTAM announced it Program; Gold award in the field of received two awards at the Sustainability Community Involvement and Development Reporting Award (SRA) 2014. During the for its Income and Wealth Improvement event, ANTAM's 2013 Sustainability Report Program; and Silver award in the field of was ranked third in the Mining and Metal Community Involvement and Development category. ANTAM's 2013 Sustainability Report for its Education and Cultural Program.

During the awards ceremony, ANTAM's Gold Mining Business Unit at Pongkor, West Java **CSR** received the Green PROPER rating. ANTAM's four other business units, the Southeast Sulawesi Nickel Mining Business Unit, the and Business Unit each received Blue PROPER Rating

companies. ANTAM also received Platinum Institute for Corporate Directorship (IICD)

#### RECEIVED 2014 SRA

also received the Commendation for 1st time G4 Report 2013.



#### ANTAM RECEIVED MOST TRUSTED ANTAM UNVEILED THE WAWO COMPANY RECOGNITION DURING CGPI PLAYGROUND PARK AWARD

On December 18, 2014, ANTAM announced it Wawo Playground Park located in the North was awarded as The Most Trusted Company Kolaka Regency, Southeast Sulawesi Province in the Corporate Governance Perception on December 30, 2014. The 7500m2 Index (CGPI) Award 2014 for the sixth playground area was previously ANTAM's consecutive year. ANTAM was ranked third limestone mine which was operated from with a total score of 88.92 with a total of 31 1978 until 2008. Limestone is one of the companies joined the race.

#### SIGNED **MEMORANDUM** ANTAM OF AGREEMENT WITH THE SEPULUH NOPEMBER INSTITUTE OF TECHNOLOGY

On December 18, 2014, ANTAM announced the signing of a Memorandum of Agreement (MoA) with the Sepuluh Nopember Institute of Technology (ITS) on the development of nickel processing using smelting furnace process. The purpose of the MoA is to conduct the research and development of technology and engineering of nickel processing. The cooperation will commence through the preparation of a Basic Feasibility Study (BFS) related to nickel smelting furnace, metallurgical test and development of other related programs.

#### ANTAM LAUNCHED FRUIT CENTRE INITIATIVE

On December 29, 2014, ANTAM announced the unveiling of the Fruit Centre Initiative as part of the company's corporate sustainability responsibility (CSR) in the development of local economy. The Fruit Centre Initiative is launched through the planting of 30,000 trees in four villages in Nanggung District. Since 2012, ANTAM has planted more than 95,000 trees comprising of mangosteen, avocado and guava in eight villages in the Nanggung District.

On December 30, 2014, ANTAM unveiled the consumables for ferronickel processing at ANTAM's Pomalaa ferronickel plants.

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