

# QUARTERLY REPORT PT ANTAM TBK

For the First Twelve Month Period of 2017, Ended December 31, 2017 ARBN - 087 423 998 Securities Ticker: ASX: ATM, IDX: ANTM



Pomalaa Ferronickel Plant

Pongkor Gold Processing Plant

Tayan Bauxite Mine

#### HIGHLIGHTS

ANTAM's unaudited net sales in 2017 (FY17) reached Rp12.55 trillion, an increase of 38% compared to 2016 (FY16) audited net sales of Rp9.11 trillion.

In FY17, ANTAM recorded all time high ferronickel production and sales volume. ANTAM's ferronickel production amounted to 21,762 tons nickel contained in ferronickel (TNi), meanwhile ferronickel sales reached 21,813 TNi in FY17.

Gold was the largest contributor to ANTAM's unaudited revenue in FY17, amounting to Rp7.37 trillion or 59% from total unaudited FY17 net sales of Rp12.55 trillion.

In FY17 ANTAM's nickel ore sales reached 2.83 million wet metric ton (wmt), a 285% increase compared to FY16. Bauxite ore sales volume also grew by 181% compared to bauxite sales in FY16, or equal to 838,069 wmt in FY17.

Three Companies Officially Part of the Holding of Mining State-Owned Enterprises (BUMN).

ANTAM Received One Gold and Two Green PROPER Rating in 2017.

### FOR FURTHER INFORMATION PLEASE CONTACT:

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### **CORPORATE INFORMATION**

### **Board of Commissioners**

Fachrul Razi Bambang Gatot Ariyono Zaelani Robert A. Simanjuntak Gumilar Rusliwa Somantri Anang Sri Kusuwardono

### **Board of Directors**

Arie Prabowo Ariotedjo Dimas Wikan Pramudhito Sutrisno S. Tatetdagat Tatang Hendra Hari Widjajanto Johan N. B. Nababan President Commissioner Commissioner Commissioner Independent Commissioner Independent Commissioner

President Director Finance Director Development Director Marketing Director Operations Director Human Capital and Corporate Social Responsibility Director

#### **Share Information**

- ANTAM's market capitalization as at December 29, 2017 was Rp15.02 trillion
- ANTAM's share price at the Indonesia Stock Exchange (IDX) hovered within the range of Rp605-Rp710 per share during October-December 2017
- ANTAM's average share price on the IDX in FY17 period was Rp712 per share
- ANTAM's average share price on the Australian Securities Exchange in FY17 was AU\$0.83 per CDI

### Top 10 Public Shareholders:

- 1. PT INDONESIA ASAHAN ALUMINIUM (PERSERO)
- 2. PT ASABRI (PERSERO) DAPEN TNI
- 3. DJS KETENAGAKERJAAN PROGRAM JHT
- 4. PT TASPEN (PERSERO) THT
- 5. ASURANSI JIWASRAYA
- 6. PT ASURANSI JIWA ADISARANA WANAARTHA DESK 1
- 7. DJS KETENAGAKERJAAN PROGRAM JAMINAN KECELAKAAN KERJA
- 8. PT ASABRI (PERSERO) DAPEN POLRI
- 9. BBH BOSTON S/A VANGRD EMG MKTS STK INFD
- 10. BPJS KETENAGAKERJAAN BPJS



<b>PRODUCTION VOLU</b>	UME
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Commodity	Unit	4Q16 (Oct - Dec) 2016	FY16 (Oct - Dec) 2016	4Q17 (Oct - Dec) 2017	FY17 (Oct - Dec) 2017
Ferronickel	TNi	5,900	20,293	5,949	21,762
High Grade Nickel Ore	Wmt	527,384	1,635,024	605,959	2,092,642
Low Grade Nickel Ore	Wmt	-	-	1,451,611	3,479,414
Total Nickel Ore	Wmt	527,384	1,635,024	2,057,570	5,572,056
Gold	Kg/oz	683/21,958	2,207/70,957	495/15,914	1,967/63,240
Silver	Kg/oz	4,075/131,014	15,818/508,561	4,238/136,254	14,191/456,251
Bauxite	Wmt	77,419	241,202	193,447	705,322

#### **PRODUCTION AND SALES**

In 2017 (FY17) ANTAM's unaudited net sales Smelting Furnace-3 (ESF-3) and the optimization reached Rp12.55 trilion, with gold as the largest of FeNi III ferronickel plant production facilities in contributor of ANTAM's revenue, amounting to March 2017 as part of ANTAM's commitment to Rp7.37 trillion or 59% of total FY17 unaudited net increase ferronickel production and sales sales. ANTAM's unaudited net sales in FY17 grew performance in the midst of positive trend of 38% compared to net sales figure of 2016 (FY16).

unaudited net sales was recorded at Rp5.59 trillion contributor to ANTAM's unaudited net sales, or increased 110% compared to net sales revenue amounting to Rp3.17 trillion or 25% of the total in the fourth quarter of 2016 (4Q16) of Rp2.66 net sales. ANTAM's revenue from ferronickel sales trillion.

#### FERRONICKEL

In FY17 ANTAM reached all time high for ferronickel net sales of Rp1.29 trillion. ferronickel production and sales volume. ANTAM's ferronickel production volume reached 21,762 TNi, a 7% increase from ferronickel GOLD production in 2016 of 20,293 TNi. Meanwhile, ANTAM's ferronickel sales volume amounted to In FY17 ANTAM recorded total gold production 21,813 TNi, an increase of 4% compared to volume of 1,967 kg (63,240 oz) from the Pongkor ferronickel sales volume of FY16 of 20,888 TNi.

In 4Q17, ANTAM's ferronickel production reached 29% increase from FY16 gold sales volume of 5,949 TNi, remains stable compared to 4Q16 10,227 kg (328,806 oz). production volume which amounted to 5,900 TNi. ANTAM's ferronickel sales volume in 4Q17 Higher gold sales was inline with market recorded 8,997 TNi or a 2% increase from expansion and innovation of LM gold products. ferronickel sales in 4M16 of 8,793 TNi. Higher ANTAM signed a Cooperative Agreement with PT

production and sales in FY17 is due to completion of roof replacement of the Electric nickel price.

In the fourth quarter of 2017 (4Q17), ANTAM's In FY17, ferronickel sales was the second largest in FY17 increased 14% compared to FY16 ferronickel revenue of Rp2.78 trillion. In 4Q17, the unaudited ferronickel sales reached Rp1.43 trillion, an increase of 11% compared to 4Q16

and Cibaliung mines. Meanwhile, ANTAM's gold sales in FY17 reached 13,202 kg (424,454 oz), a



Kitty" gold minted-bar motifs to Japan. ANTAM annum capacity. has also developed minted-bar with Batik motifs, acceptance of sales in the international market.

ANTAM's unaudited net sales of gold in FY17 amounted to Rp7.37 trillion. Gold was the largest component of ANTAM's FY17 net sales, In FY17, ANTAM recorded total nickel ore sales of Rp5.54 trillion.

In 4Q17, ANTAMs gold production amounted to

Pos Indonesia (Persero) to use Pos Indonesia's Mineral Resources (MEMR) to export 2.7 million network for gold sales. A total of 205 post offices wmt of nickel ore. On October 2017, ANTAM throughout Indonesia are now part of ANTAM received additional export of low grade nickel ore and Pos Indonesia partnership as a LM gold from the MEMR for 1.2 million wmt inline with the distribution channel. In terms of LM gold product East Halmahera Ferronickel Plant Development innovation, ANTAM commenced sales of "Hello Project in North Maluku with 13,500 TNi per

Christmas edition minted-bar, Eid al-Fitr minted- Total production of nickel ore in FY17, which was bar and jewelry product. ANTAM's is Indonesia's used as ore feed for ANTAM's ferronickel plant as only precious metal processing and refinery unit well as being sold to domestic third party smelter with London Bullion Market Association (LBMA) and export market, amounted to 5,572,056 wmt, accreditation. The accreditation ensures the consisting of 2,092,642 wmt of high grade nickel purity and weight of each product as well as the ore and 3,479,414 wmt of low grade nickel ore. Total production of ANTAM's nickel ore in FY17 increased 241% compared with FY16 nickel ore production volume of 1.63 million wmt.

contributing 59% of the figure. ANTAM's revenue volume of 2,830,335 wmt in which 103,702 wmt from gold sales grew 33% to FY16 gold net sales of high grade nickel ore and 2,726,623 wmt of low grade nickel ore. ANTAM's nickel ore sales grew 285% compared to FY16 nickel ore sales.

495 kg (15,914 oz) with gold sales of 6,236 kg ANTAM posted an unaudited revenue from nickel (200,492 oz), generating Rp3.53 trillion in revenue. ore of Rp1.32 trillion in FY17, a 347% increase from FY16 nickel ore revenue of Rp295 billion.

#### NICKEL ORE

In 2Q17, ANTAM commenced export of low grade reached 2,057,570 wmt with sales volume of (<1.7%Ni) inline with nickel ore recommendation from the Ministry of Energy and

In 4Q17, ANTAM's total nickel ore production the 768,790 wmt, generating Rp369 billion in revenue.

Commodity	Unit	4Q16 (Oct - Dec) 2016	FY16 (Oct - Dec) 2016	4Q17 (Oct - Dec) 2017	FY17 (Oct - Dec) 2017
Ferronickel	TNi	8,793	20,888	8,997	21,813
High Grade Nickel Ore	Wmt	103,435	734,886	-	103,712
Low Grade Nickel Ore	Wmt	-	-	768,790	2,726,623
Total Nickel Ore	Wmt	103,435	734,886	768,790	2,830,335
Gold	Kg/oz	2,159/69,413	10,227/328,806	6,236/200,492	13,202/424,454
Silver	Kg/oz	2,739/88,060	18,287/587,941	7,390/237,594	16,588/533,316
Bauxite	Wmt	111,979	298,012	339,308	838,069

#### SALES VOLUME



#### BAUXITE

obtained export license of 850,000 wmt of Newcrest Mining Ltd. through a Strategic Alliance bauxite ore from the MEMR.

In FY17, ANTAM recorded bauxite production of Indonesia. 705,322 wmt, an increase of 192% compared to bauxite production in FY16 of 241,202 wmt.

volume of 838.069 wmt in which 71.079 wmt was development Alumina plant whilst the remaining 766,990 wmt resources, especially gold. was exported. Bauxite sales volume rose 181% compared to FY16 sales figure of 298,012 wmt.

In FY17, unaudited revenue from bauxite sales In FY17, ANTAM conducted gold exploration amounted to Rp398 billion, a 283% compared to activities at Pongkor, West Java and Aceh. In FY16 revenue of Rp104 billion.

193,447 wmt with sales volume of 399,308 wmt rock sampling, terra sampling and petmin and generating Rp172 billion.

#### **EXPLORATION ACTIVITIES**

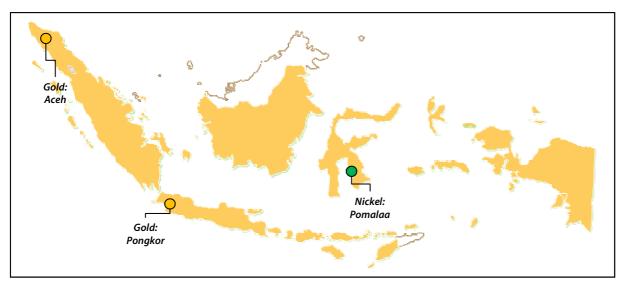
ANTAM's exploration activities were focused on exploration expenditure in FY17 reached Rp7.82 gold and nickel in FY17, with total unaudited billion. preliminary cost of Rp18.96 billion.

As an effort to increase the portfolio of gold reserves and resources, in addition to organic In addition to nickel ore, ANTAM has also exploration activity, ANTAM partnered with Agreement to undertake exploration for gold and copper deposits in several prospective areas in

ANTAM also signed Memorandum of а Understanding (MoU) with the Geological Agency In FY17, ANTAM recorded bauxite ore sales of the MEMR to cooperate in the research and of aeological exploration used as ore feed to the Tayan Chemical Grade technology, especially related to metal mineral

#### GOLD

Pongkor, ANTAM conducted core drill analysis, core drill sampling and core drilling. In Aceh, ANTAM's 4Q17 bauxite production reached ANTAM conducted regional geological mapping, sampling. ANTAM also signed Memorandum of Understanding on the Inventory of Natural Resources with the Provincial Government of Aceh. Total unaudited preliminary figure of gold



#### ANTAM'S EXPLORATION AREAS IN FY17



#### NICKEL

Nickel exploration activities in FY17 were The main agenda of ANTAM's EGMS is the single drilling and grid measurement. Total accordance with PP number 47 Year 2017 on the expenditure in FY17 reached Rp11.14 billion.

#### **CORPORATE NEWS**

## TO SUPPORT MINING SERVICES

On November 27, 2017, PT Sucofindo (Persero) share, while the remaining 35% is owned by (Sucofindo) and ANTAM entered synergy public. Meanwhile, Antam's A-Series share is still partnership on Mining Services through the owned by the State as the controlling signing of Memorandum of Understanding (MoU) shareholder. and Cooperation Agreement on Exploration Assessment, Research and Testing Activities.

The initial project of the MoU is coal drilling and companies are officially part the holding member exploration mining services on PT Bukit Asam of Mining State-Owned Enterprise (BUMN), with (Persero) Tbk in Bangko Tengah, Tanjung Enim Inalum as the holding company. Regency, South Sumatera Province. The synergy will continue for other prospective projects.

As a part of the cooperation, Sucofindo will also capacity in finance and business, natural support ANTAM's subsidiaries and affiliates on resources (coal & mineral) management, increase their business processes which meet with the the added value & local source, and cost efficiency Sucofindo main competencies on inspection, through synergy. certification and testing services.

#### THREE COMPANIES OFFICIALLY JOIN THE BAR WITH HELLO KITTY DESIGN MINING STATE-OWNED HOLDING OF **ENTERPRISES (BUMN)**

Meeting of Shareholders (EGMS) of three state- distribution to Japan through new product owned enterprises: ANTAM, PT Bukit Asam Tbk, innovation of Hello Kitty character (Hello Kitty and PT Timah Tbk approved the change of the minted-bar) gold bars. companies' Articles of Association pertaining to the change of company status from Limited ANTAM's Hello Kitty minted-bar is the world's first Liability to Non-Limited Liability. The resolution is of gold bar with Hello Kitty design. ANTAM is in line with the Government Regulation (PP) confident of the positive potential of the Japanese number 47 Year 2017 on the Addition of the market for the sales of Hello Kitty minted-bar Republic of Indonesia State Capital Participation in inline with the growth of gold demand in Japan.

the Share Capital of PT Inalum (Persero).

conducted in Pomalaa, Southeast Sulawesi, approval for the change of companies' Articles of Exploration activities consisted of, among others, Association in relation to the change of status geological mapping, core sampling, core logging, from Limited Liability to Non-Limited Liability, in unaudited preliminary figure of nickel exploration Addition of the Republic of Indonesia State Capital Participation in the Share Capital of PT Inalum (Persero).

Government Regulation, Pursuant the to SYNERGY BETWEEN ANTAM AND SUCOFINDO 15,619,999,999 of ANTAM's B-Series stocks will be transferred to Inalum as additional state's capital. As such, Inalum will own 65% of Antam's B-series

> In accordance to the transfer of the state capital to Inalum, the above mentioned three mining

> The formation of the Holding of Mining State-Owned Enterprise aims to increase the

### ANTAM LAUNCHES SALES OF GOLD MINTED

On December 22, 2017 ANTAM through the Precious Metal Processing and Refinery Business On November 30, 2017, The Extraordinary General Unit (UBPP LM) officially expands the gold market



The partnership also signifies the first distribution ANTAM's Gold and Green PROPER Ratings of ANTAM's gold to Japanese market.

weight of 1, 5, 10 and 25 grams. The front design PROPER criteria. of the minted-bar features Kitty's face while the rear side uses ANTAM's gold standard face.

#### ANTAM RECEIVES CGPI AWARD AS THE MOST **TRUSTED COMPANIES IN 2016**

On December 28, 2017 ANTAM received recognition as The Most Trusted Company based on Corporate Governance Perception Index (CGPI) at the Indonesia Most Trusted Companies Award 2016.

ANTAM has received the CGPI Award as the Most Trusted Company for nine consecutive year since 2008. ANTAM is the only Company that has been part of the CGPI assessment for 15 consecutive years.

#### ANTAM RECEIVES ONE GOLD AND TWO **GREEN PROPER RATINGS IN 2017**

On December 29, 2017 ANTAM announced it received 1 Gold Rating, 2 Green Ratings, and 3 Blue Ratings during the PROPER Award 2016-2017 for the sound implementation of environmental management by ANTAM's business units and subsidiary. The awards were organized by the Ministry of Environment and Forestry (KLHK).

ANTAM's 2017 environmental performance showed significant progress over 2016. In 2017, ANTAM received the Gold Rating for the first time. The Gold Mining Business Unit received Gold Rating in the Mineral Mining category whilst the Bauxite Mining Business Unit received Green Rating. ANTAM's Precious Metal Processing and Refinery Business Unit received Green Rating in Mineral Processing category. In addition ANTAM also received 3 Blue Ratings in the Mineral Mining category for the Southeast Sulawesi Nickel Mining Business Unit, North Maluku Nickel Mining Business Unit and ANTAM's subsidiary, PT Cibaliung Sumberdaya.

demonstrated the above standard environmental management implementation within and outside The Hello Kitty minted-bar will be sold with the the operations area in the accordance with the

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